



BTA Baltic Insurance Company AAS

PUBLIC QUARTERLY REPORT 1ST QUARTER 2020

This Report is prepared in accordance with the Financial and Capital Market Commission Regulations No. 147 "Regulations on Preparation of Public Quarterly Reports of the Insurers" of 31 August 2016.

The Report includes the summarized information on the Company's activity over the period **from January 1st until March 31st 2020.**

Company information



Name of the Company	BTA Baltic Insurance Company												
Legal status	Insurance Joint Stock Company												
Number, place and date of registration	40103840140, registered in Riga, Latvia on 28 October 2014												
Address	Sporta 11, Riga, Latvia, LV-1013												
Members of the Board and their positions	Wolfgang Stockmeyer – Chairman of the Management Board Oskars Hartmanis – Deputy Chairman of the Management Board Evija Matveja – Member of the Management Board Tadeuš Podvorski – Member of the Management Board												
Members of the Council and their positions	Peter Franz Hoefinger – Chairman of the Council Franz Fuchs – Deputy Chairman of the Council Elisabeth Stadler – Deputy Chairman of the Council Jan Bogutyn – Member of the Council Artur Borowinski – Member of the Council												
Reporting Period	01.01.2020 – 31.03.2020												
Shareholder structure at the end of reporting period	<table><thead><tr><th>Shareholder</th><th>Number of shares</th><th>% of the share capital</th></tr></thead><tbody><tr><td>VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe</td><td>377 920</td><td>90.83%</td></tr><tr><td>Balcia Insurance SE</td><td>38 174</td><td>9.17%</td></tr><tr><td>Total:</td><td>416 094</td><td>100%</td></tr></tbody></table>	Shareholder	Number of shares	% of the share capital	VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe	377 920	90.83%	Balcia Insurance SE	38 174	9.17%	Total:	416 094	100%
Shareholder	Number of shares	% of the share capital											
VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe	377 920	90.83%											
Balcia Insurance SE	38 174	9.17%											
Total:	416 094	100%											
Face value of one share	EUR 100.00												
Subscribed share capital	EUR 41 609 400												
Paid-up share capital	EUR 41 609 400												
Foreign branches	Lithuania, Estonia												

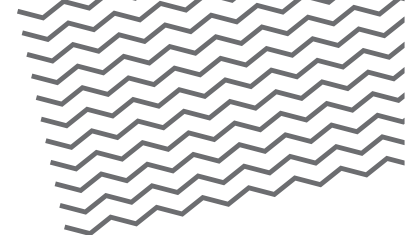
Balance Sheet

Item	At the end of the Reporting Period, EUR	At the end of the Previous Reporting Year, EUR
Tangible assets	2 205 480	2 548 316
Investments in land lots and buildings	7 709 098	8 152 593
Intangible assets	2 508 782	1 538 026
Investments in share capital of related companies	505 877	505 877
Investments in share capital of associated companies	-	-
Classified as financial assets at fair value through profit and loss	1 753 710	1 758 043
Classified as financial assets at fair value through other comprehensive income	212 245 750	208 278 316
Classified as financial assets at amortized cost	63 385 989	62 768 081
Accrued income and deferred expenses	11 308 906	11 671 578
Tax assets	249 138	309 952
Ceded reinsurance and retrocession contracts	70 078 272	70 575 027
Cash on hand and claims on demand on credit institutions	20 419 359	26 825 080
Total assets	392 370 361	394 930 889
Capital and reserves	62 746 842	65 536 005
Insurance and reinsurance liabilities	285 533 803	280 781 705
Classified as financial liabilities at fair value through profit and loss	-	-
Financial liabilities at amortized cost	37 297 249	42 529 589
Provisions	3 101 609	2 961 932
Tax liabilities	374 848	748 805
Accrued expenses and deferred income	3 316 010	2 372 853
Total liabilities	329 623 519	329 394 884
Total capital and reserves, and liabilities	392 370 361	394 930 889

Income Statement

Item	For the Reporting Period, EUR	For the Respective Period of the Previous Reporting Year, EUR
Earned premiums	39 215 362	37 945 366
Other technical income, net	124 393	105 477
Incurred claims, net	(25 148 541)	(26 871 858)
Changes in life insurance technical reserves	-	-
Changes in other technical reserves	-	-
Gratuities, net	-	-
Net operating expenses	(8 906 627)	(9 751 896)
Other technical expenses, net	(36 120)	(78 772)
Changes in equalization reserves	-	-
Investment management expenses/income and commission payments	(191 501)	(179 657)
Net interest income and dividend income	574 350	448 376
Net profit/loss from derecognition of the financial assets and financial liabilities not classified at fair value through profit and loss	(65 697)	(300)
Net profit/loss from the financial assets and financial liabilities classified at fair value through profit and loss	(3 067)	(3 020)
Revaluation result of foreign currencies	152 251	139 571
Profit/loss from derecognition of tangible assets, investments in buildings for ensuring own activities, investments in property and intangible assets	(25 126)	196 077
Depreciation	(781 830)	(330 549)
Impairment losses	-	-
Negative goodwill	-	-
Net profit/loss from investments in subsidiaries and participations recognized using equity method	-	-
Profit/loss for the reporting period before profit tax	4 907 847	1 618 815
Profit tax	(234 752)	(1 160)
Profit/loss for the reporting period	4 673 095	1 617 655
Other comprehensive income	(4 962 257)	4 215 327

Gross Written Premiums, Gross Claims paid and Net operating expenses by type of insurance, EUR



	Gross Premiums Written			Gross Claims Paid			Net operating expenses
	Total	for agreements signed in Latvia		Total	for agreements signed in Latvia		
		incl. agreements signed with private persons			incl. agreements signed with private persons		
Non-life insurance	55 853 442	23 436 829	4 938 020	34 444 085	12 222 565	2 885 952	9 688 457
Accident insurance	1 692 225	849 666	487 730	488 305	178 823	88 628	26 360
Health Insurance	11 615 145	9 811 680	3 565	5 522 181	4 745 517	4 710	1 182 048
Motor vehicle insurance (other than railway)	13 272 415	4 448 575	1 897 862	7 694 372	2 619 965	1 121 802	3 517 275
Railway transport insurance	119 110	7 555	0	1 006 119	5 118	0	12 852
Aircraft insurance	30 523	(128)	0	229	0	0	3 821
Vessel insurance	607 959	456 682	1 530	1 018 066	876 545	0	(89 938)
Cargo insurance	289 061	216 156	0	18 246	20 870	0	55 406
Property insurance against fire and natural disaster damages and other risks	5 487 432	2 315 002	797 791	2 863 942	953 154	436 882	1 554 049
Civil liability insurance of motor vehicle owners, incl. compulsory civil liability insurance of motor vehicle owners	16 010 207	2 806 539	1 342 890	13 011 928	2 735 624	1 115 009	1 920 134
Civil liability insurance of aircraft owners	18 520	4 417	120	0	0	0	4 557
Civil liability insurance of vessel owners	65 897	29 652	171	30 602	0	0	(3 588)
General civil liability insurance	2 079 957	557 543	90 489	387 031	70 228	12 650	470 904
Loan insurance	207 547	207 547	0	56 275	56 275	0	3 392
Guarantee insurance	2 522 816	1 194 649	0	1 454 926	(314 052)	0	212 898
Insurance of various financial losses	125 357	45 712	115	24 959	24 959	0	21 298
Insurance of legal expenses	3 556	3 556	3 316	16	16	0	5 224
Assistance insurance	1 705 715	482 026	312 441	866 888	249 523	106 271	791 765

Insurer's performance indicators by Type of Insurance

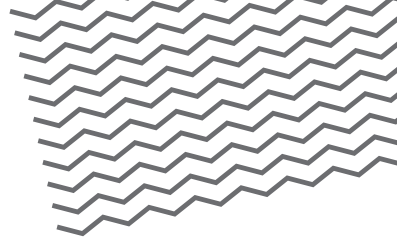


Item	Total in reporting period	Type of Insurance																	
		Accident insurance	Health Insurance	Motor vehicle insurance (other than railway)	Railway transport insurance	Aircraft insurance	Vessel insurance	Cargo insurance	Property insurance against fire and natural disaster damages and other risks	Civil liability insurance of motor vehicle owners	Civil liability insurance of aircraft owners	Civil liability insurance of vessel owners	General civil liability insurance	Loan insurance	Guarantee insurance	Insurance of various financial losses	Insurance of legal expenses	Assistance insurance	Compulsory civil liability insurance of motor vehicle owners
Loss ratio (%)	64.13	49.07	80.92	57.33	30.50	1.17	(23.59)	23.80	44.43	83.03	(0.01)	(29.26)	10.88	39.55	157.26	(72.68)	(27.00)	50.93	68.19
Expense ratio (%)	24.80	4.56	17.61	27.40	16.90	19.51	(121.98)	27.17	28.45	19.36	25.61	(119.78)	26.81	11.18	20.77	32.68	129.31	47.37	36.56
Combined ratio (%)	88.93	53.63	98.53	84.73	47.40	20.68	(145.57)	50.97	72.88	102.39	25.60	(149.04)	37.69	50.73	178.03	(40.00)	102.31	98.30	104.75



Insurer's Own Funds and Solvency Capital Requirement calculation, EUR

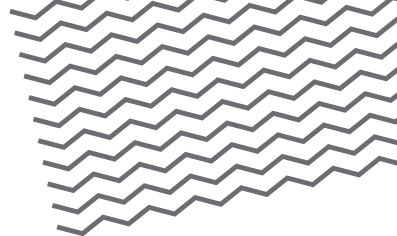
No.	Item	In reporting period
1	Basic own funds before deduction	61 965 711
2	Deductions for participations in financial and credit institutions	-
3	Total basic own funds after deductions (1-2.)	61 965 711
4	Total ancillary own funds	-
5	Available and eligible own funds	61 965 711
5.1.	Total available own funds to meet the Solvency Capital requirements	61 965 711
5.2.	Total available own funds to meet the Minimum Capital requirements	61 965 711
5.3.	Total eligible own funds to meet the Solvency Capital requirements	61 965 711
5.4.	Total eligible own funds to meet the Minimum Capital requirements	59 261 683
6	Solvency Capital requirements	47 733 020
7	Minimum Capital requirements	21 479 859
8	Ratio of Eligible own funds to Solvency Capital requirements	129.82%
9	Ratio of Eligible own funds to Minimum Capital requirements	276%



Key Cooperation Partners

Reinsurers

Reinsurer	Reinsurer's Rating	Rating Agency	Place (Country) of Registration of the Reinsurer
VIG RE ZAJISTOVNA, A.S.	A+	Standard & Poor's	Czech Republic
VIENNA INSURANCE GROUP AG	A+	Standard & Poor's	Austria
SWISS RE EUROPE S.A.	AA-	Standard & Poor's	Luxembourg
R+V VERSICHERUNG AG	AA-	Standard & Poor's	Germany
SCOR SE	AA-	Standard & Poor's	France
HANNOVER RÜCK SE	AA-	Standard & Poor's	Germany
POLISH RE	A-	A.M.Best	Poland
ATRADIUS RE	A	A.M.Best	Ireland



Insurance and Reinsurance Brokerage Companies

Brokerage Company	Service	Place (Country) of Registration
ATTOLLO BROKERS SIA	Insurance mediation	Latvia
SAGAUTA, UADBB	Insurance mediation	Lithuania
IIZI KINDLUSTUSMAAKLER AKTSIAŠELTŠ AS	Insurance mediation	Estonia
APDROŠINĀŠANAS UN FINANSU BROKERS SIA	Insurance mediation	Latvia
R&D APDROŠINĀŠANAS BROKERS SIA	Insurance mediation	Latvia
LEGATOR, UADBB	Insurance mediation	Lithuania
RIZIKOS CESIJA, UADBB	Insurance mediation	Lithuania
SOCIALINES GARANTIJOS, UADBB	Insurance mediation	Lithuania
BROKERU AĢENTŪRA-ROOT SIA	Insurance mediation	Latvia
DRAUDIMO BITES, UADBB	Insurance mediation	Lithuania
INSURANCE BROKERS GROUP, UADBB	Insurance mediation	Lithuania
PERLO DRAUDIMO BROKERIS, UADBB	Insurance mediation	Lithuania
DRAUDIMO BROKERIU ALJANSAS, UADBB	Insurance mediation	Lithuania
ODINEJA, UAB	Insurance mediation	Lithuania
EURORISK LATVIA SIA	Insurance mediation	Latvia
FT BROKER, UADBB	Insurance mediation	Lithuania
MARINE INSURANCE SERVICES SIA	Insurance mediation	Latvia
AON BALTIC LATVIJAS FILIĀLE UADBB	Insurance mediation	Latvia
INVESTICIJU BROKERIS, UADBB	Insurance mediation	Lithuania
MARSH SIA	Insurance mediation	Latvia
AON Benfield	Reinsurance mediation	Germany
Guy Carpenter	Reinsurance mediation	Germany



2020 operational strategy and goals

Positive perspectives and achievements within the Company insurance portfolio marked the beginning of 2020, which promoted the total increase of operations throughout the Baltics. However, due to the worldwide events of the 1st quarter of 2020 – rapid spread of Covid-19 illness caused by the coronavirus and the restrictive measures caused thereby appeared to slow the operations down.

Company continues to actively implement its corporate strategy, focusing on innovations and humans resource development. Company strives to become the most recognizable insurer for its customers and cooperation partners.

In the beginning of the year, Company developed Corporate social innovations strategy for the upcoming three years to define the three priority axis – health, social development and art. New, innovative activities of great value to the company and its employees are planned within the strategy implementation process.

Company realizes the importance of quick and high-quality decision-making to customers, especially within insurance claims handing process. Company ensures improvement of professional knowledge and skills of its employees, as well as regular analysis and advancement of insurance products upon contributing to the Company's ability for profitable operations in a long-term perspective.

Moreover, Company plans to strengthen its insurance portfolio upon continuation of its diversification and increase of voluntary insurance type ratio, particular within property, CASCO and private accident insurance types.

Departments and Branches of the Company

Customer service locations that offer BTA insurance services in Latvia:

<https://www.bta.lv/en/contacts/customer-service-centres>

Foreign branches:

Estonia - <https://www.bta.ee/>

Lithuania - <https://www.bta.lt/>